

Standard condition reports mainly address visual defects when vehicles are stationary, post-sale inspections encompass a mechanical check, including a road test and an underbody structural examination in accordance with the OPENLANE terms and conditions. This assessment allows buyers to feel confident and have peace of mind in their purchase decision. PSIs are typically completed within 24 hours from the time of purchase.

What does a Post-Sale Inspection cover?

Items listed on the checklists below are included in the post-sale inspection process. All vehicles received a road test along with an underbody inspection via a hoist, ramp or in ground pit:

Mechanical Checklist:

- ✓ Engine
- ✓ Fluid Levels
- ✓ Warning Lights
- ✓ Odometer
- ✓ SRS / Airbags
- ✓ Emissions Equipment
- ✓ A / C
- ✓ Sunroof
- ✓ ABS/Brake functionality
- ✓ Transmission
- ✓ Differential
- ✓ 4x4 Engagement
- ✓ Electrical Accessories
- ✓ Flood Inspection
- ✓ ADAS (capped at \$4k)

Structural Checklist:

- ✓ Rails: Front-Center-Rear
- ✓ Spring Pod, Torque box & Stabilizer Mount
- ✓ Cross Members (except bolt on)
- ✓ Strut Tower
- ✓ Cowell/Firewall
- ✓ Apron Assembly
- ✓ Pillars: A - B - C - D
- ✓ Roof Braces Bows
- ✓ Rocker Panel - Inner & Outer
- ✓ Floor or Truck Panel
- ✓ Quarter or Cab Panel
- ✓ Inner Quarter Front & Rear

*Electrical Accessories checked for function on the following items: Navigation; Convertible top; Sunroof; Automatic sliding doors; power windows; power seats, heated seats; radio entertainment systems.

Structural inspections are consistent with the [NAAA Structural Damage Policy](#) per OPENLANE terms and conditions.

What are the exclusions to a Post-Sale Inspection?

Post Sale Inspections are available on Red Light vehicles, only at the buyer's request. Any defects discovered during an inspection are for informational purposes only and will often be ineligible for arbitration.

The following is a list of vehicles that likely fall outside of OPENLANE's ability to properly inspect. In the event that a VLC can inspect, the findings of the Inspection will not exclude a Seller from participating in any potential arbitrations.

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|------------------------------|-------------|-----------------------------|---------------------------|
| AMC H1 Hummer | Dodge Viper | Mercedes G Wagon | Boats |
| Acura NSX | Ferrari | Mercedes SLR models | Motorcycles |
| Aston Martin | Fisker | Nissan GT-R | RV's & Motorhomes |
| Audi R8 | Ford GT | Heavy Duty Trucks and | Hand built & kit vehicles |
| Bentley | Lamborghini | Equipment with a GVWR | Trailers |
| BMW Alpina | Maserati | in excess of 26,000lbs+ | |
| BMW i8 | Maybach | Modified vehicles (non OEM) | |
| Vintage (25 model yrs/older) | McLaren | • Subaru WRX | |
| Dodge Demon | Porsche 911 | • Mitsu Lancer Evo | |

What is not inspected during a Post-Sale Inspection?

- ⊗ Vehicles found to be In-operable or unsafe to drive at time of inspection
- ⊗ EV / Hybrid battery and systems
- ⊗ Non OEM equipment or performance modifications
- ⊗ Components where a panel or attached item on the vehicle's structure needs to be removed for inspection.

What happens when a vehicle PASSES a PSI?

OPENLANE conducts post-sale inspections in good faith and stands behind all inspected components listed and passed on the checklist. If a defect is discovered, the buyer must adhere to OPENLANE's standard arbitration thresholds as outlined in the terms and conditions. Additionally, buyers must collect their vehicles within 5 business days from the completion date of the PSI, with no more than 250 km added to the odometer between the recorded miles at the time of inspection and the potential arbitration claim date.

Extended arbitration timelines will be granted for all inspected items if OPENLANE transportation is used for delivery to the buyer's location.

What happens when a vehicle FAILS a PSI?

A vehicle will be classified as FAIL status if a single defect or multiple defects have reached or exceeded the dollar threshold specified in the OPENLANE terms and conditions. OPENLANE technicians may require additional time to properly qualify that a defect has met the arbitration thresholds. Each vehicle marked as FAIL will automatically be entered into arbitration.

An arbitration specialist will be assigned to the case, contact both the buyer and seller within 24 hours and determine a resolution that is fair and reasonable for all parties. OPENLANE reserves the right to repair any FAIL vehicle, provided that the repair addresses the reason for the failure. However, a failed PSI does not automatically grant the buyer the right to void the sale.

Post Sale Inspection Service Payment: Regardless of a Pass or Fail result, the buyer is responsible for payment of the Post Sale Inspection Service. The service fee is non-refundable and covers the inspection and its findings only. It does not guarantee that a vehicle will pass inspection or that the sale will be completed. In the event that a vehicle fails inspection and the sale is voided, the buyer remains responsible for the full cost of the inspection.

Vehicles that require a mandatory Post-Sale Inspection: For vehicles sold under a Green Light and sell for \$3,000 or more, a Post-Sale Inspection is mandatory for bank repossessions, dealer cars, local fleet vehicles, and vehicles consigned by members of the public.

Upon Buyer's Receipt of vehicle: If a valid claim arises regarding a defect from an inspected component that was not identified during the PSI, the arbitration specialist will address the claim in accordance with the OPENLANE terms and conditions. In the event of a valid arbitration a specialist will determine a fair and reasonable resolution for the buyer, seller and OPENLANE.