

OPENLANE is pleased to introduce the ability to order independent, third party inspections for your wholesale listings directly through OPENLANE.ca. Through partnerships with leading national inspection companies, OPENLANE has secured attractive rates and created a quick, easy and cost-effective process for ordering and receiving electronic condition reports. Just tell us the VIN and unit location and we'll take care of the rest!

Why order a Third Party Inspection (TPI) for your OPENLANE.ca listings?

- Build greater trust with buyers and see stronger sale prices
- TPI units have double the sale percentage of units than those without TPI
- Make more efficient use of your time – order an inspection in 30 seconds

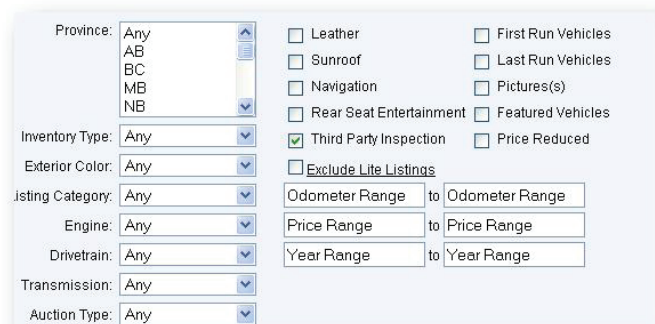
Why buy a dealer car with a TPI through OPENLANE?

- Have confidence in the car– even if you don't know the seller
- Take greater advantage of OPENLANE's "virtual inventory"
- Reduce the likelihood of an arbitration

How it works:

To BUY a dealer car with a TPI

1. From the Home Page go to "BUY" to immediately search for inventory and use the advanced search to identify your search criteria by simply clicking on "Third Party Inspection" and then search.
2. Look for the green "TPI" indicator in search results.



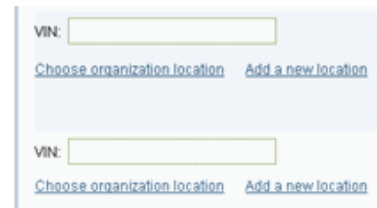
To SELL a dealer car with a TPI

1. Please contact your Account Manager directly or a Customer Service Representative to enable access to the TPI Tool.
Phone: 866-966-5263 Email: customersupportcanada@openlane.com

2. Once enabled, go to “Sell” and click on “Order Inspection”.



3. Enter the VINs of the vehicles you want inspected and click order.



4. An inspector will be dispatched immediately, typically completing the inspection within 2 business days in major metros areas. In rural areas, it may take up to 7 business days.
5. As soon as the inspection is done, OPENLANE will send you an e-mail notification.
6. Login, complete the OMVDA disclosures, price and release the car to auction.
7. An invoice will be sent at month-end for all the inspections completed during the month.

What does it cost?

Major Market Rates: The following rates assume that the specified number of vehicles will be inspected at the same location during one visit.

1 vehicle inspected:	\$100
2 vehicles inspected:	\$80 per vehicle inspection
3 vehicles inspected:	\$53 per vehicle inspection
4 vehicles inspected:	\$40 per vehicle inspection
5 or more vehicles inspected:	\$35 per vehicle inspection

Buy and sell with confidence, saving you valuable time and maximizing your returns.